

ANNUAL OPERATING PLAN MEET 2022

From the World of- B2B Sales Team

The first Annual Operating Plan Meet was conducted at Mumbai for B2B Team in April'22. The meeting started with the B2B journey from inception till date and to map the Progress further on.

The main agenda of this meeting was to interact with the B2B sales team and know what challenges they are facing in the field. The discussion was mainly upon the past hurdles, the current challenges and what can we do better for next year to do better.

The theme of this meeting was “LEVEL UP” for the year 2022-23. There was an interactive discussion with CEO, Director and the CXO's, the leaders of Indira IVF. Levelling up with leaders. They gave their insights to how to become a better professional & grow simultaneously. The challenges faced by the sales team were addressed by the leaders. The team shared their plan of levelling up for the next year. The team was later rewarded for their work, there was Rewards & Recognition to appreciate the efforts and hard work they had put in for the last year. The team was encouraged by the leaders to achieve newer heights and this Annual Operating Meet has boosted their mindset with a positive attitude



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Glimpses of ANNUAL OPERATING PLAN MEET



B2B PAN India Sales Team with the CEO, Director & CXO's



Our Chairman, Dr Ajay Murdia sir sharing his journey and motivating the team to
Dream, Believe & Achieve

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**CEO & Director interacting sharing their insights
& interacting with the team**



B2B PAN India sales team getting to know the way forward from CEO

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Leadership team sharing their Insights



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The revealing of the theme 'LEVEL UP' for FY'22-23



Mitesh Sir, interacting with the team and sharing the plan for the upcoming year.

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B2B Manager zone wise introducing the team, sharing the plan for levelling up.



Rewards & Recognition

